

SUMMIT CONFERENCE

May 13 -14, 2015

Purpose:

This conference will afford select vendors a venue to present their technologies and vision to the FNA membership in a format allowing both the Vendors and Members to share and learn in a private setting supporting our businesses and building vital relationships with decision makers.

Columbia County Exhibition Center



Who we are: FNA is a strategic alliance of organizations focused on aligning their fiber network resources for the purpose of providing a unified platform to create business and operational advantages for its Members. We, as FNA's Members, are like-minded with similar goals, needs, and challenges and we believe we are stronger together than apart. We believe the size and character of our organizations provides essential value to the people in the areas we serve by providing services, local jobs, and economic benefit that would not otherwise exist. We provide the necessary check and balance our country needs to larger organizations. We provide the type of creative entrepreneurial spirit that formed our country and that is necessary for America to remain the greatest country in the world.

Who Should Attend:

Members, invited guest, and invited vendors only. FNA members companies may bring up to five staff / representatives.

"Aligned to Strengthen our Service to our Communities"



SUMMIT CONFERENCE MAY 13-14, 2015



Columbia County Exhibition Center

212 Partnership Drive Grovetown GA 30813

FNA Members & Special Guests

- AVFN/Parker Systems
- Community Broadband, LLC
- E-C Group/Wave
- Georgia Systems Operations Group
- Jackson FMCc
- M2 Connections
- NGN
- Plantation Cable
- Southern Telecom
- SyncGlobal Telecom
- Troy Cable
- Wide Open West
- City of Thomasville
- City of Covington

- C3BU
- Diverse Power
- Georgia Public Web (GPW)
- Georgia Transmission Corp.
- Martin County, FL
- Monroe Utility
- Oconee County, SC
- Plateau LLC
- Sunesys
- Tower Cloud
- TruVista
- iRis Networks
- City of Sandersville

FNA Members Requested Vendors

- Infinera
- Juniper
- Cyan
- Radwin
- Ubiquity

- Ciena
- · Adtran
- Optelian
- Cambium/Networks
- Allied Telesis, Inc.

- LightSpeed/ALU
- Transmode
- Accedian Networks
- Brocade

Costs

 Exhibit booth and conference participation by vendors 		\$4500
 Special sponsorship available 		TBD
 Break Refreshments Sponsorship 	- Morning	\$500
	- Afternoon	\$500
	- Lunch	\$TBD

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WEDNESDAY, MAY 13, 2015



Columbia County Exhibition Center

212 Partnership Drive Grovetown GA 30813

3:00 PM

Registration

3:00 PM to 5:00 PM

Vendors Set-up Exhibits

3:00 PM to 5:00 PM

Opening Session for FNA Members Only

- Welcome New Guest
- New Prospect Members Present Their Company
- Vote On New Prospect Members

Board Present Constitution Bylaws Amendments

- Discuss
- Vote

Board Present Current Action Items

- FNA Exchange/Bulk Peering Study
- Board Present FNA 2015 Budget
- Members Vote on Budget

5:00 PM to 6:00 PM

Snacks, Vendor & Member Fellowship Recognize Vendor Sponsoring Snacks



AGENDA

6:00

Close

THURSDAY, MAY 14, 2015

8:00 AM	Opening Session	
	- Welcome Members / Welcome Vendors / Keynote Speaker	
9:00 -11:00 AM	Technical Presentations	
	- How to organize and utilize our fiber plants focusing on	
	economics and flexibility	
	- Aggregation - When to use, where to use, why to use	
	The most efficient and resilient ways to build your internet service	
	- Spam	
	- Virus activity from end user control	
	- Illegal activity from end user control	
	Layer 2, 2.5, and 3	
	- When should I switch or route	
	- What protocols do I need to incorporate	
11:00 – 4:00 PM	Exhibit areas open for FNA Members & Vendors to fellowship	
12:00 – 1:00 PM	Lunch	
1:00 - 3:00 PM	Business Tract	
	- Where is our industry and the services we currently sell	
	going	
	- Transport / Internet / Leased Loop and UNE Circuits	
	How are we monetizing our networks	
	- Speakers / FNA Members share and collaborate	
	How are we reducing on-going operation costs	
	What do we expect the regulatory landscape to look like in the future	
	What do we believe will be needed by our Members to prevail in	
	future	
4:00 PM	Closing Statements from FNA President FIBER NETWORK	
4:00 - 6:00 PM	Member/Vendor Interaction Time	