



Accedian in 2024 and Beyond



Richard Piasentin

COO/CSO & CMO



Sergio Bea

VP Global Sales



Chapter 1: Market Trends

+1.34857
-1.34857
-4.04956
-1.39485
-9.39456
-3.20378
5.30399

A group of four business professionals (three men and one woman) are gathered around a laptop in a meeting room. They are looking at the screen and discussing the data. The image is overlaid with a semi-transparent purple filter and various data visualization elements like bar charts, line graphs, and percentage circles (7%, 24%, 19%, 80%).

Chapter 2: **Accedian Solution Innovation**



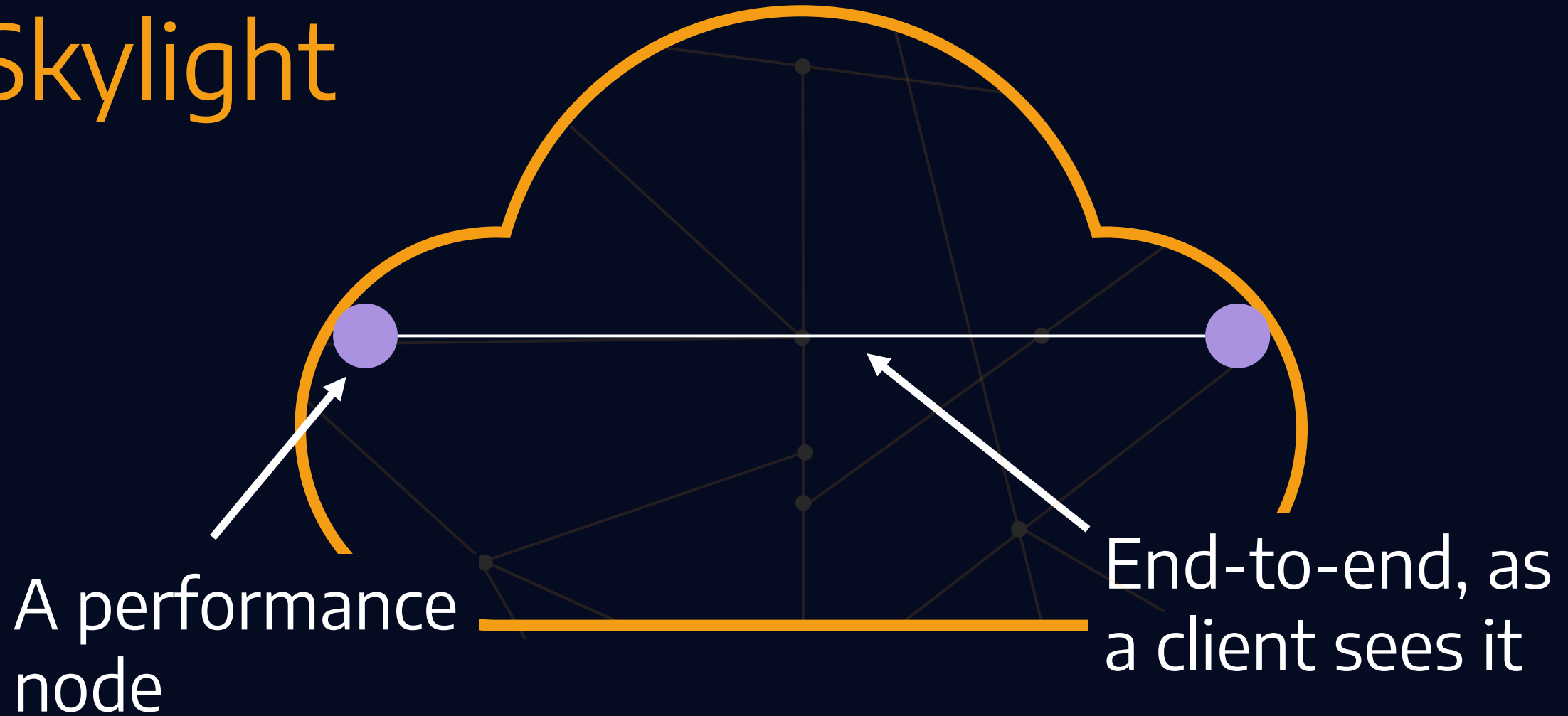
A long
time ago ...



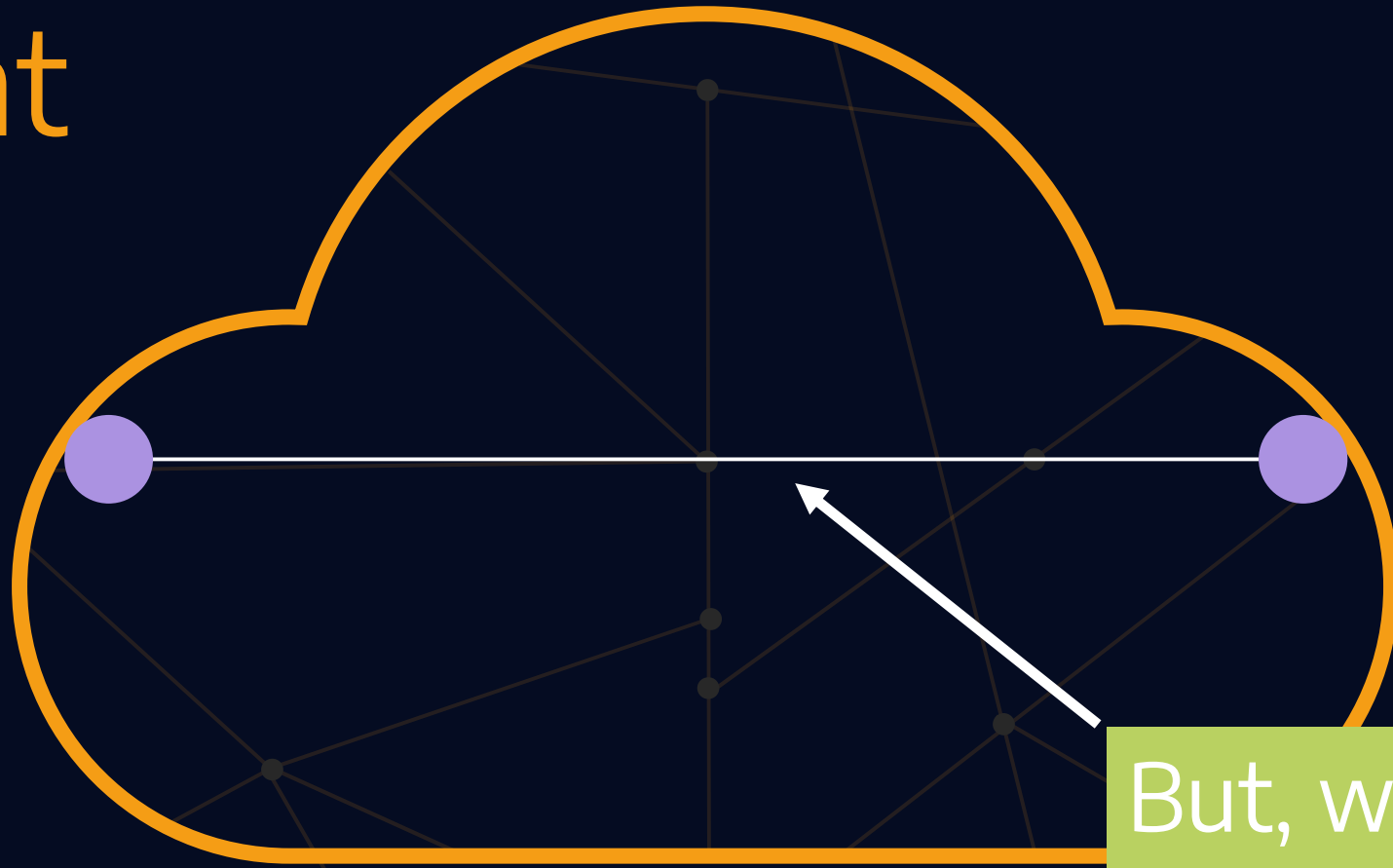
“Is the light
green?”

– The Carriers

Then came Skylight



Then came Skylight

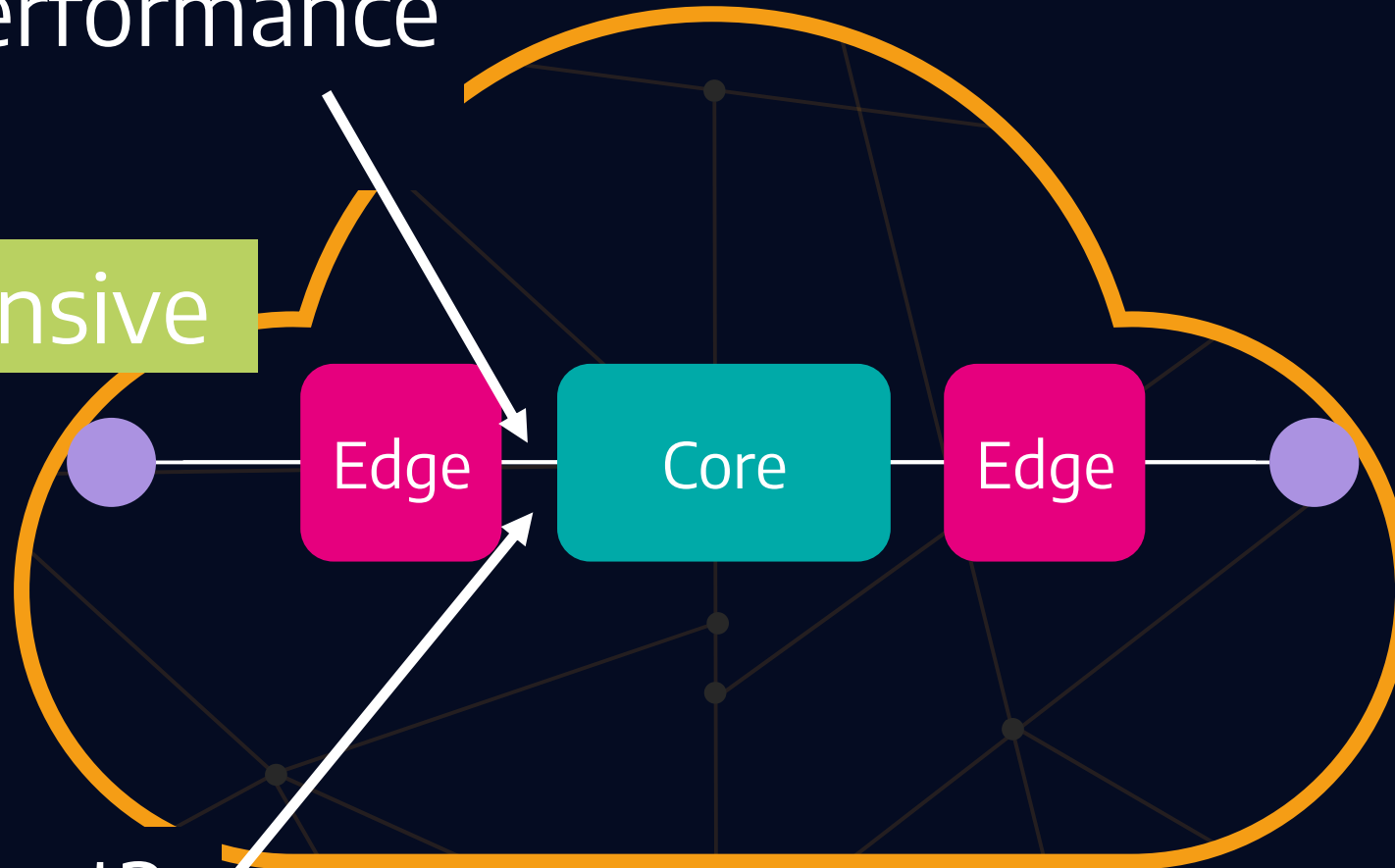


But, what's
between?



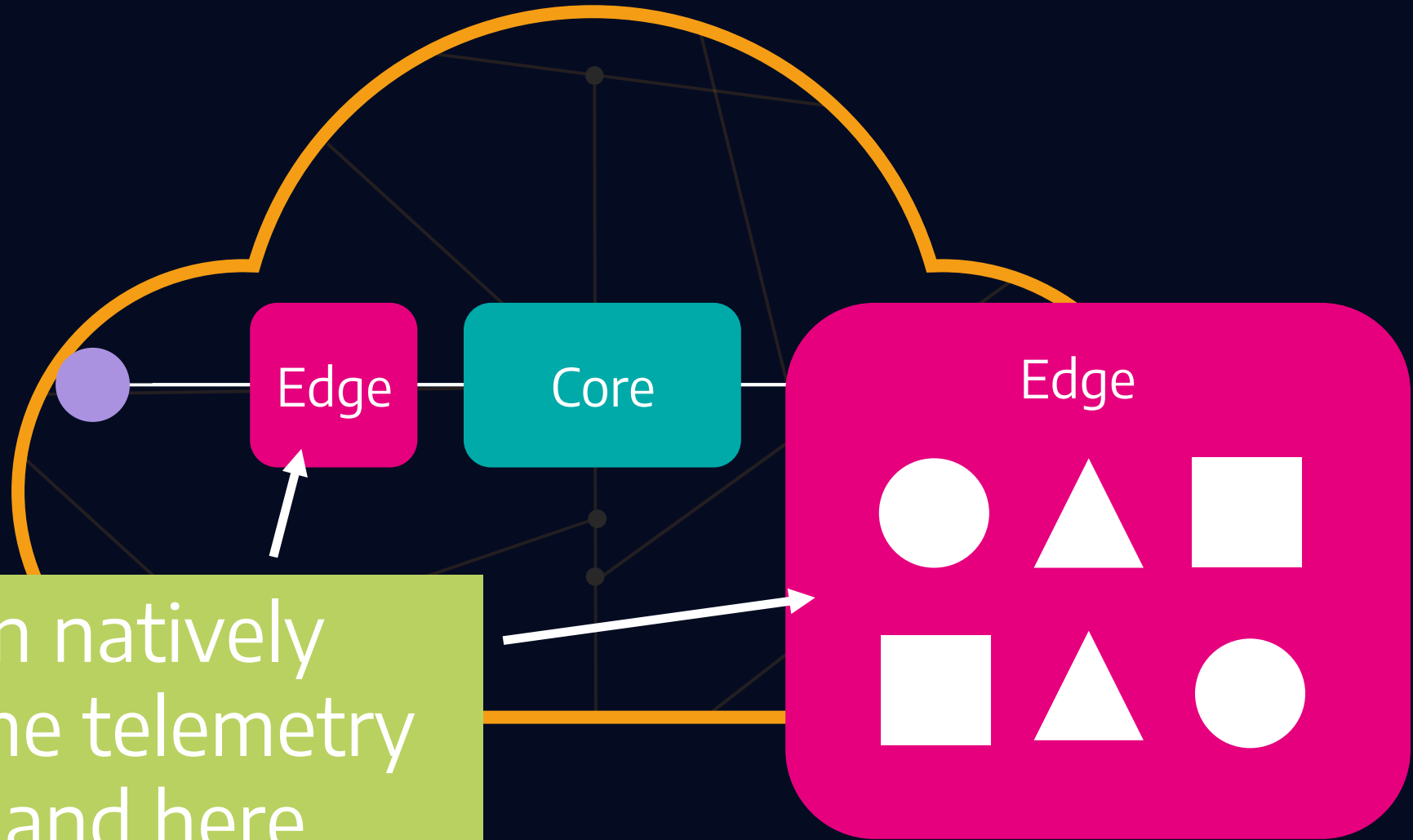
Add a performance node?

Too expensive



SW agent?

Needs compute

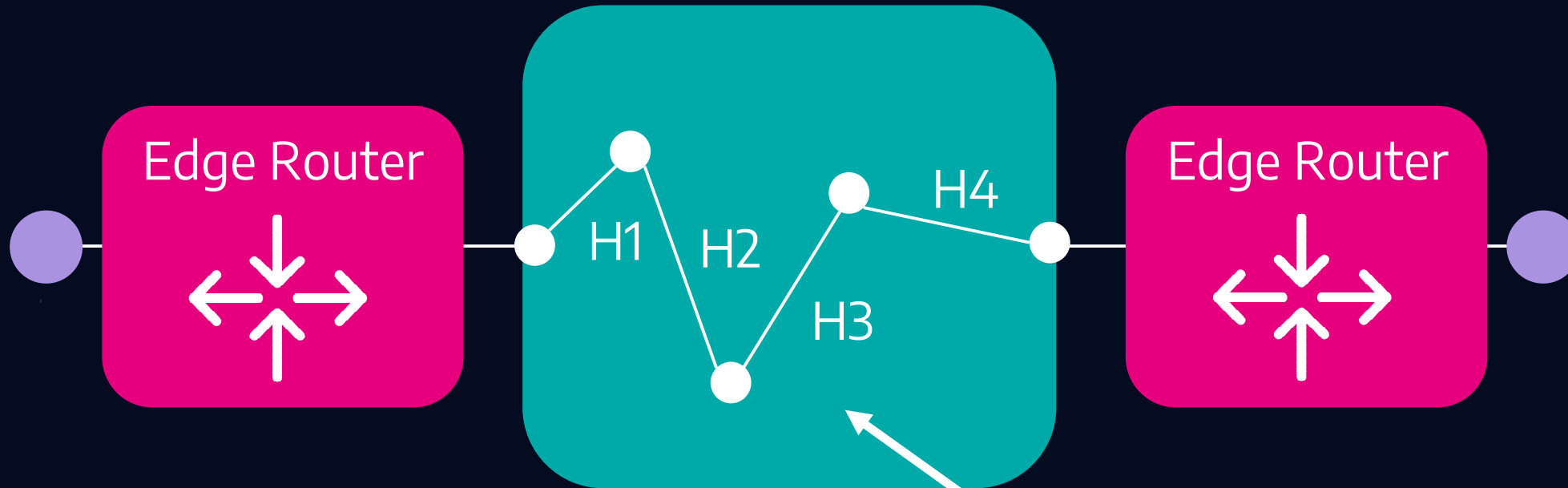


But we can natively ingest some telemetry from here and here

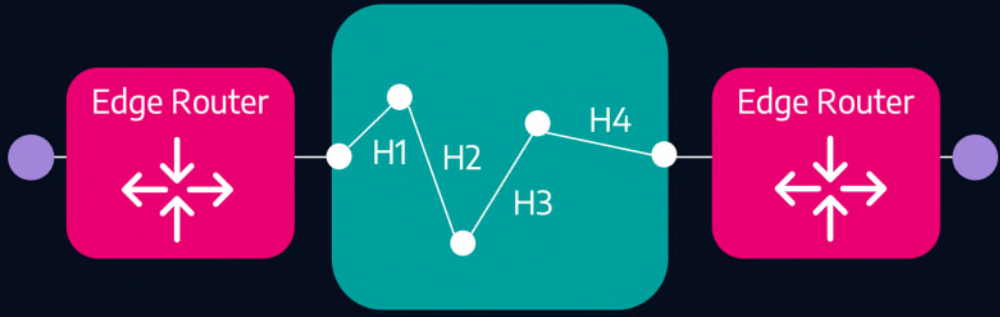
Now, Stage 1



Integration with
Cisco Routing
POC NOW!



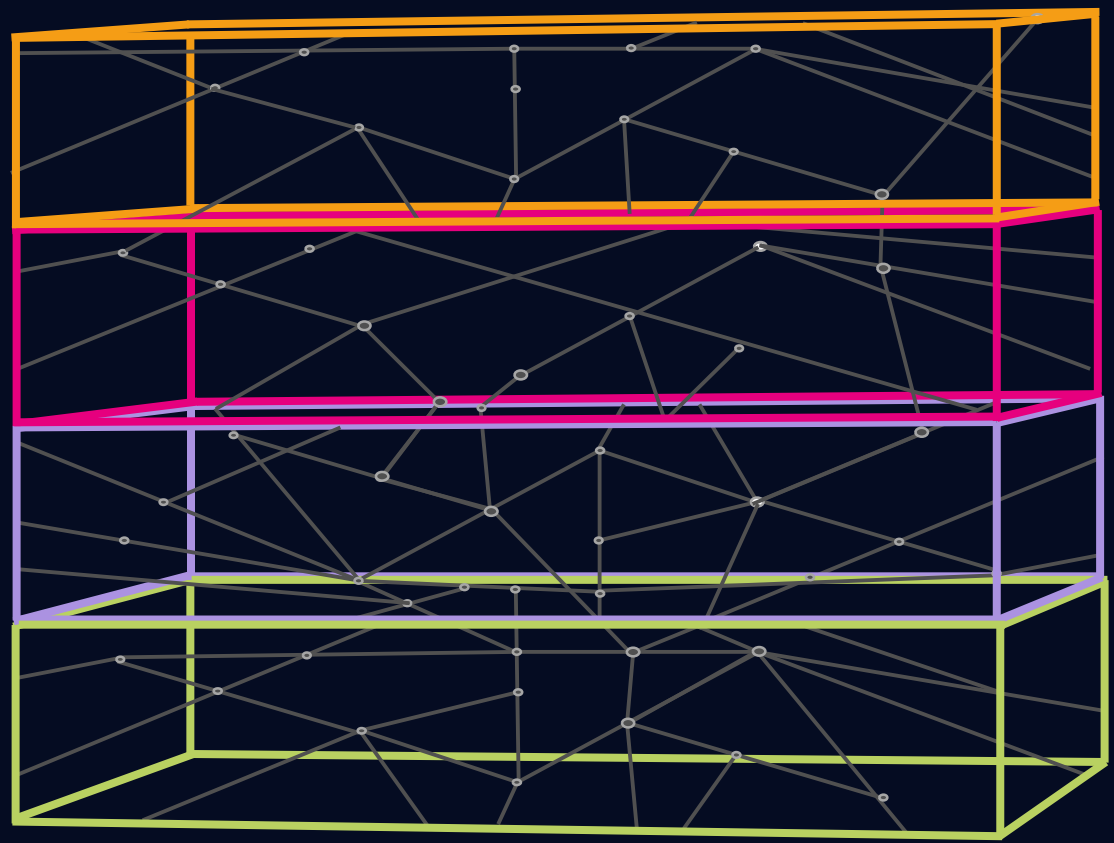
“Opened” topology
plus hop latency



IP domain

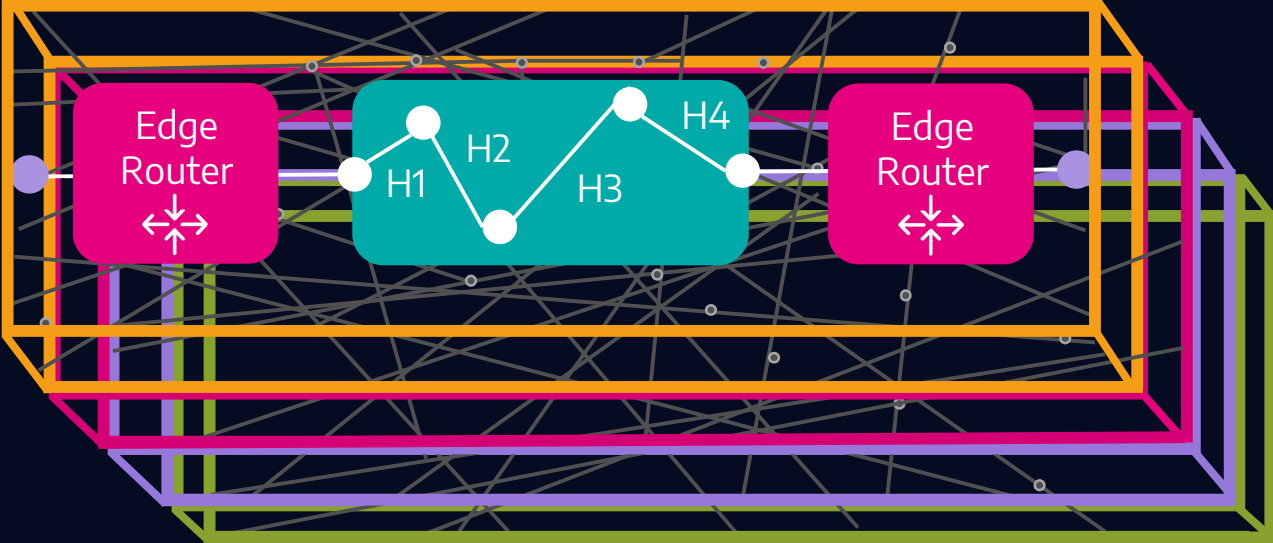


But in reality...





... it's more like this

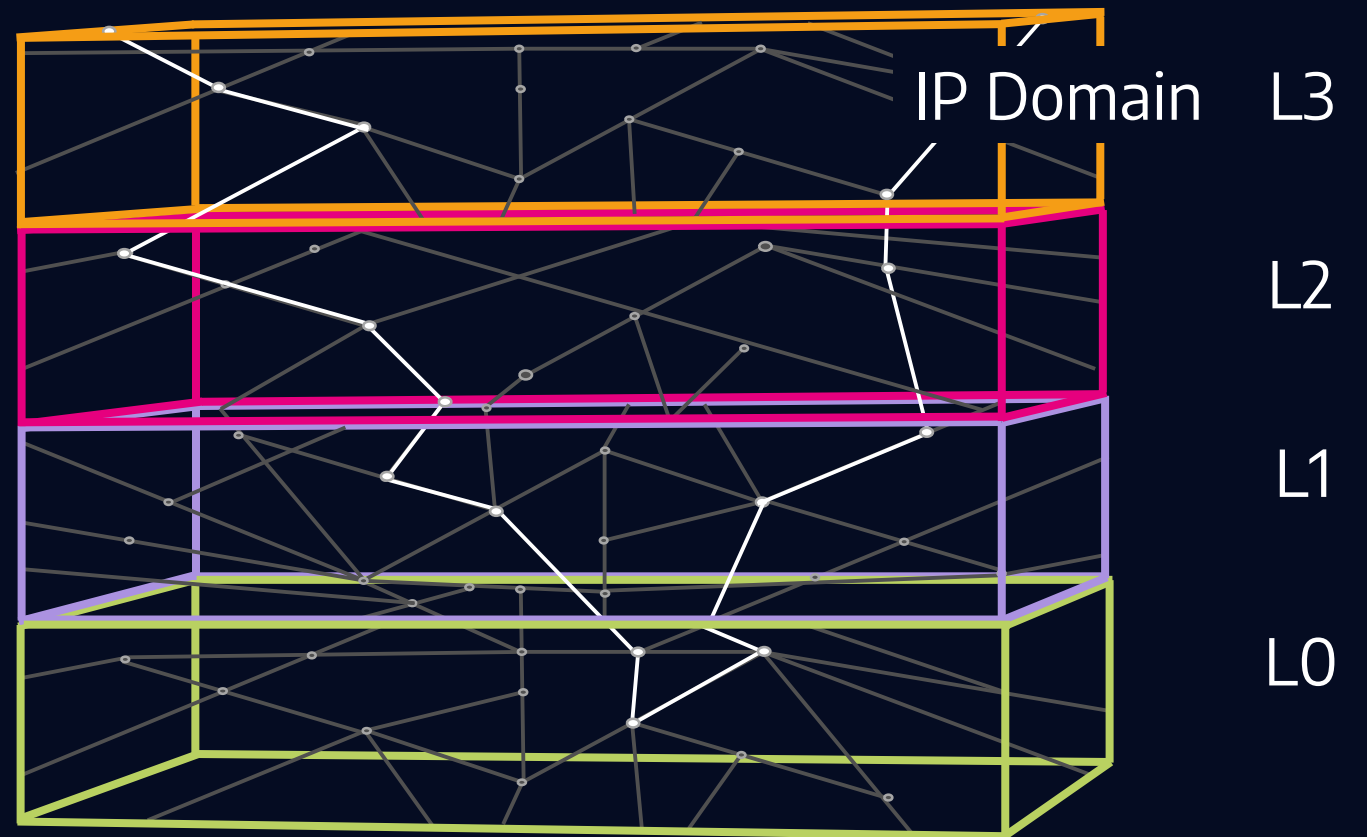




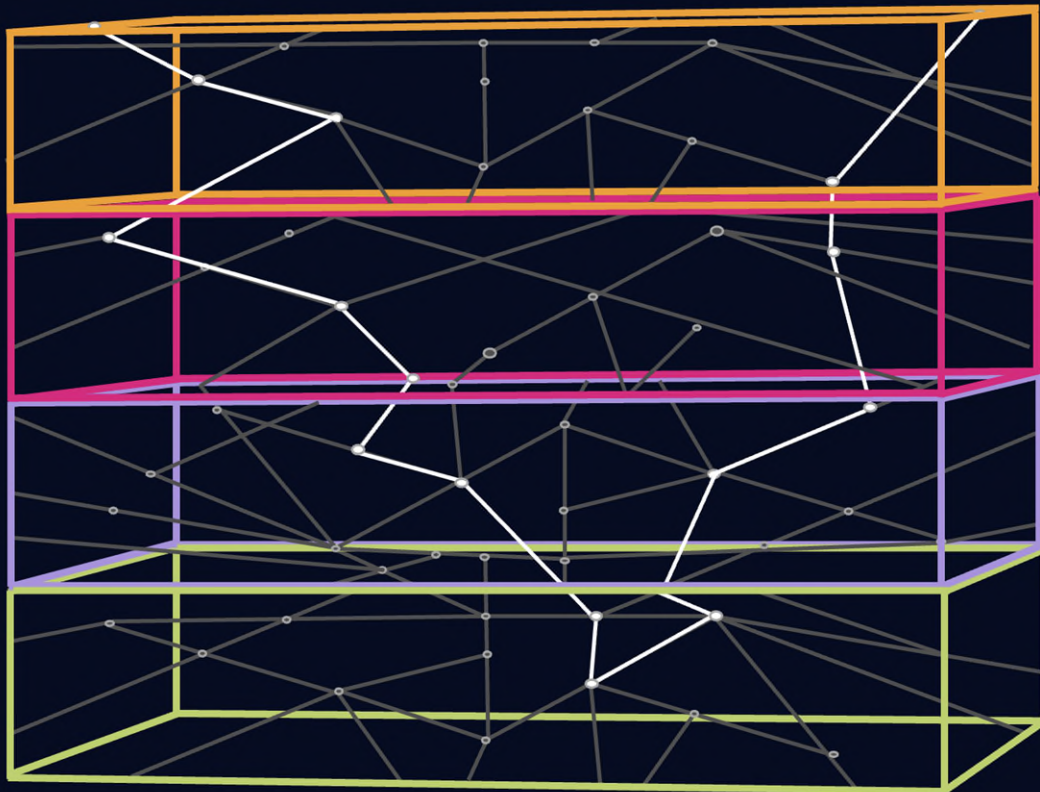
Each layer has different infrastructure.

A 'service path' is not just in one layer, it traverses multiple layers.

Tracing service paths through multiple layers is critical for end-to-end assurance



This is Stage 2 – Skylight with Cisco HCO



Integration with
Cisco HCO
POC Q1 2024



‘Deterministic’
assurance for entire
infrastructure!

Remember?





Future integration
with
ThousandEyes



Future integration
with AppDynamics

Carrier's Owned
Network

Internet

Public Cloud

ACCEDIAN

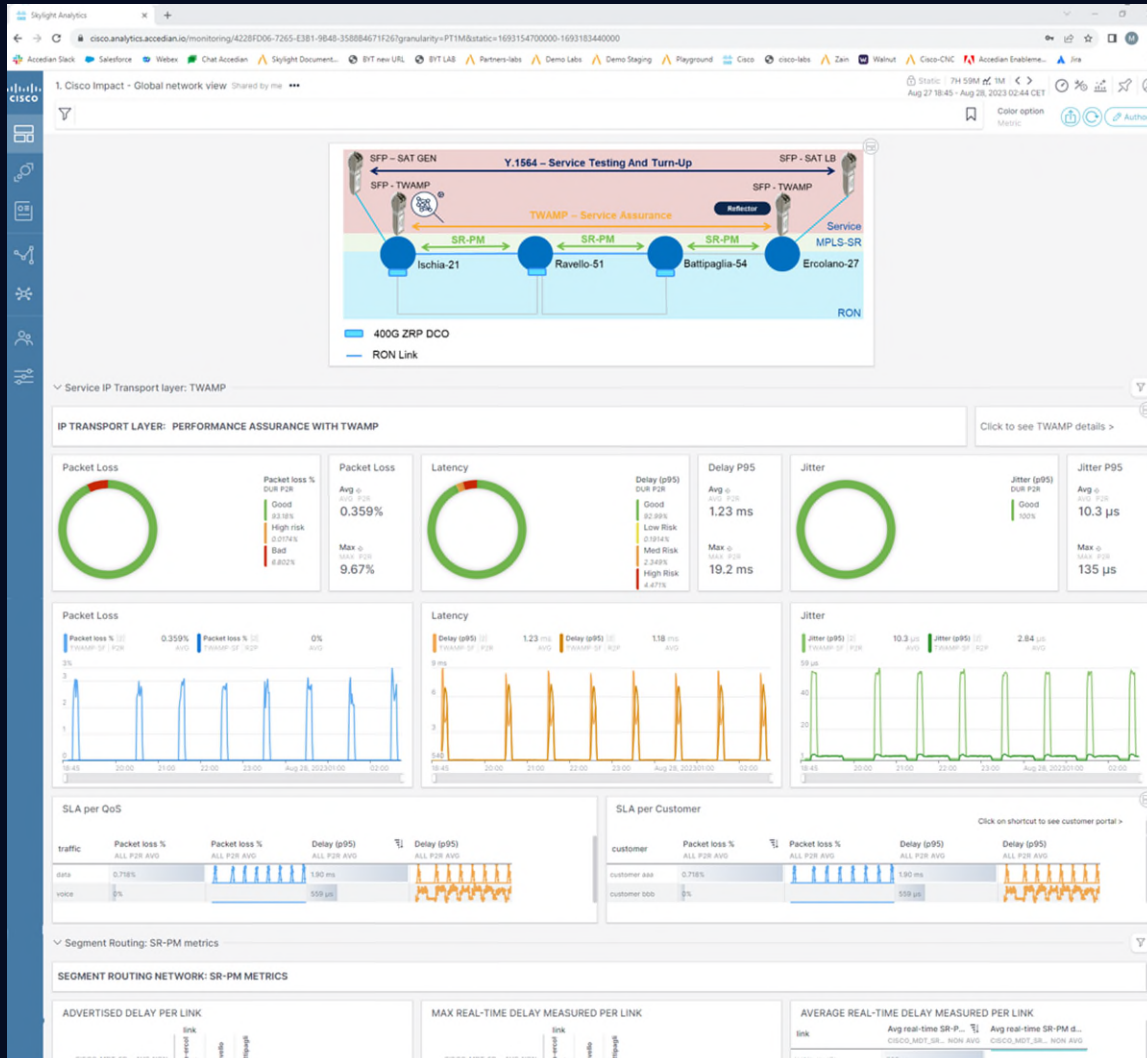
ThousandEyes

AppDynamics
for cloud workloads

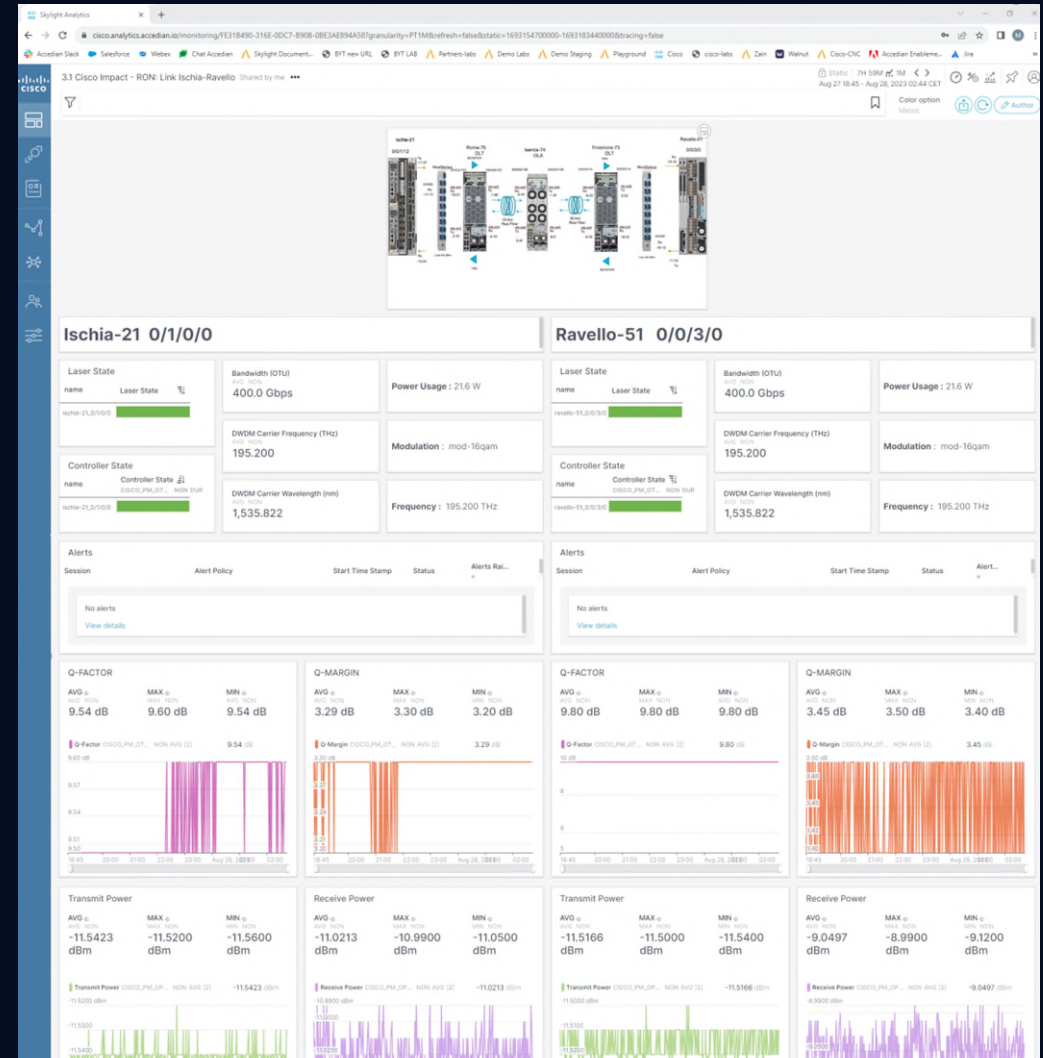
And trust me ... this is real



Global Network View – Periodic Congestion



Assuring the RON





Chapter 3: **The Market Opportunity**

A photograph of four business professionals in a meeting room. A man in the center is shaking hands with a woman on the right. They are all smiling. The scene is overlaid with a blue tint and a halftone dot pattern. The text 'Chapter 4: Life After Close' is centered over the image in white.

Chapter 4: **Life After Close**



What's on your mind?

Tomorrow, we'll be answering your most burning questions at the final Accedian Execs on the Hot Seat session.

Send us your questions now, or as they come up throughout the event, **with this QR code!**





Thank you!

Have a wonderful time
with our team and
your peers this week!