



5G Co-Innovation with Accedian

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Types of Innovation



Sustaining

Gradual improvements to existing products, services or technology to sustain existing market

Disruptive

New product or business model that disrupts an existing market

Radical

Technology breakthrough that transforms industry and often creates a new market

e.g.
Automotive
Industry



Car + Automatic Parking Assist



EV with Autonomous Driving



Personal Air Vehicle (aka flying car)

e.g.
Entertainment
Industry



Video Rental



Streaming Video



Personal Video Sharing



Focus of Innovation @ Colt

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Radical

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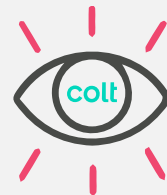
New Revenue

- New solutions / products / services / markets
- Net incremental revenues



Cost Reduction

- New technologies / processes / ways of working
- Step change in the cost base



Brand Recognition

- Emerging trends and technologies
- Thought leadership and presence in the market

Create a sustainable path to long term economic growth, de-risk enterprise value erosion due to tech change

Colt Innovation to Enable *Smart X* with Partners

Smart Manufacturing



Visual Inspection

Digital Supply

Remote Assistance

Thread Perimeter Protection

Smart Building/ Office



AR/VR-based Collaboration

Smart Energy

Physical Telepresence

Water Leakage Detection

Smart City



Gaming

IoT & 5G Hub

Footfall Analysis

Utilities Management

Smart X Incubation Activities Launched in Various Verticals



netmore



**Green Building
Open Platform**



**Indoor 5G in
Office Building**



globalreach



EDGE GAP



**Smart City
Connect Concept**



**Edge to Cloud
Platform**

Private 5G for Smart Office in Business District



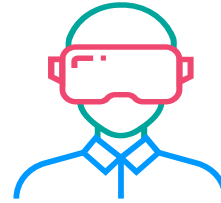
Connectivity is a challenge for our development pipeline to be at the "state of the art" upon delivery

Why Connectivity Can't Be an Afterthought



Average Factory:
320 PB/Yr by end of
2023, +23% YoY

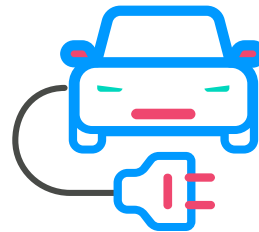
Source: IDC January 2023 – Transform Your Factory with Connectivity



Increase usage of
immersive remote
operations/ assistance



47% of Enterprise need
more than 10 PB for
AI/ML workloads



Requirement to move 60PB/month
of vehicle sensors data to Cloud for
part of manufacturers

5G: A New Business Model for Real Estate?

The building becomes a platform for data & services

Service Assurance

Customer Application

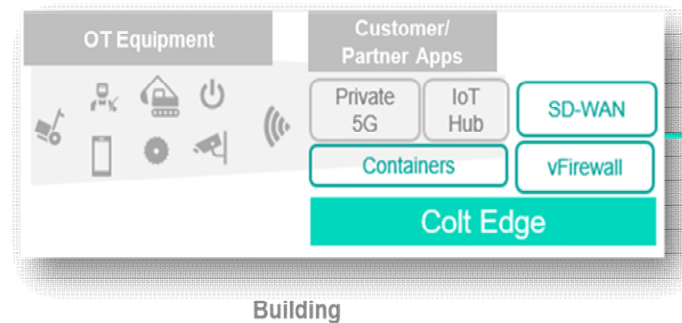
Data Lake & AI

Data (CRM, City, BMS, IoT, ...)

Operational Technologies (OT)

Enabling Edge-to-Cloud Architecture

Information Technologies (IT)



- Ethernet
- Internet
- SD-WAN
- Cloud connectivity



Colt Partners

To implement this vision in an industrial way, we need to standardize the way to produce/ transport/ store and process Smart Building data

Private 5G Ecosystem Consortium Led by Colt

Private dedicated access to the different applications with 5G timing

WAN Connectivity **colt**

- Internet Access 1G
- Ethernet Link 10G between Paris & Amsterdam
- Network timing for 5G Synchronization

Possibility to mutualize the edge infrastructure between several sites

Virtual Machines **colt**

- 5G SA Core Network incl. IMS **ATHONET**
- O-RAN Management System **Airspan**
- Sensors for monitoring **ACCEDIAN**
- Security Gateway **JUNIPER NETWORKS**



Grand Master Clock (London)



Perfect integration in the office. 5G enabled devices to test several use cases

- 5 Radio Units **Airspan**
- 5G Indoor Hotspots **Airspan**
- Telepresence robot **AXYN ROBOTIQUE**



Possibility to share edge servers with other Virtual Functions: SD-WAN, Extended Cloud, IoT GW, CDN,...



Servers on site **CISCO**

On-Premise Edge (Paris)

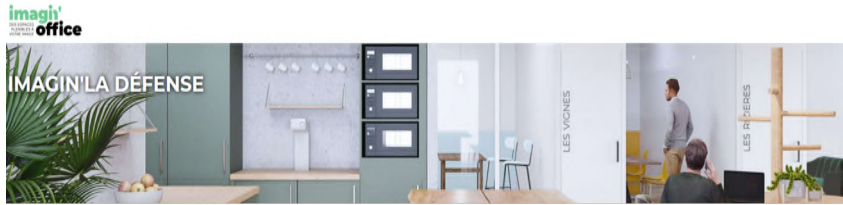
- O-RAN Virtualized Functions (DU & CU) **Airspan**
- 5G Core UPF (local breakout) **ATHONET**
- Sensors for monitoring **ACCEDIAN**
- Security Gateway **JUNIPER NETWORKS**
- Hypervisor **ADVA**
- Local Switches **ADVA**

Network Edge (Amsterdam)



5G monitoring solutions – tests & live performance reporting

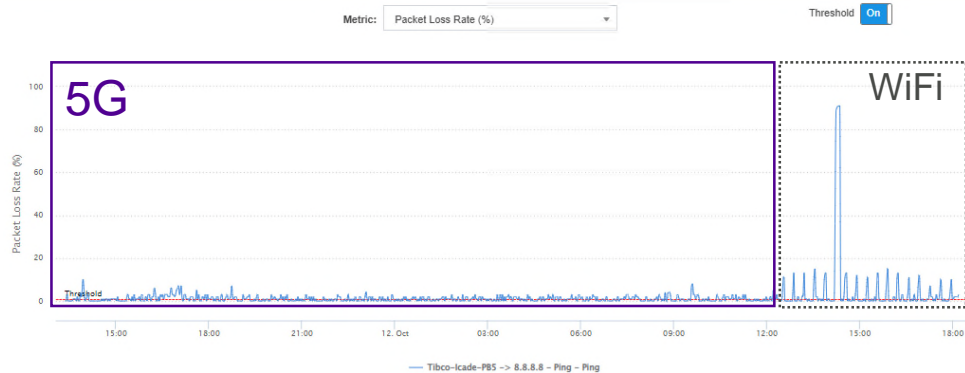
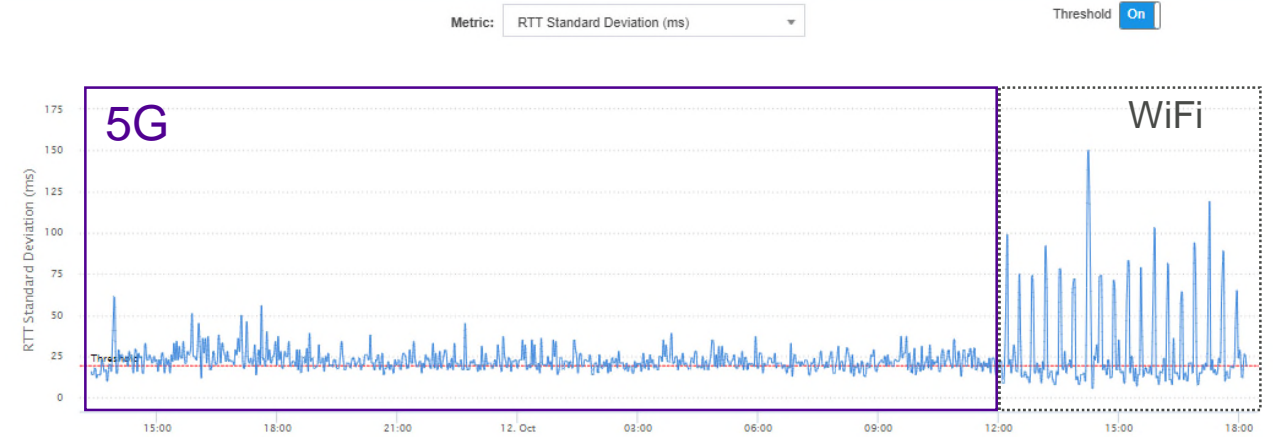
5G Use Cases Tested: 5G Hot Spot – Premium Data Connectivity



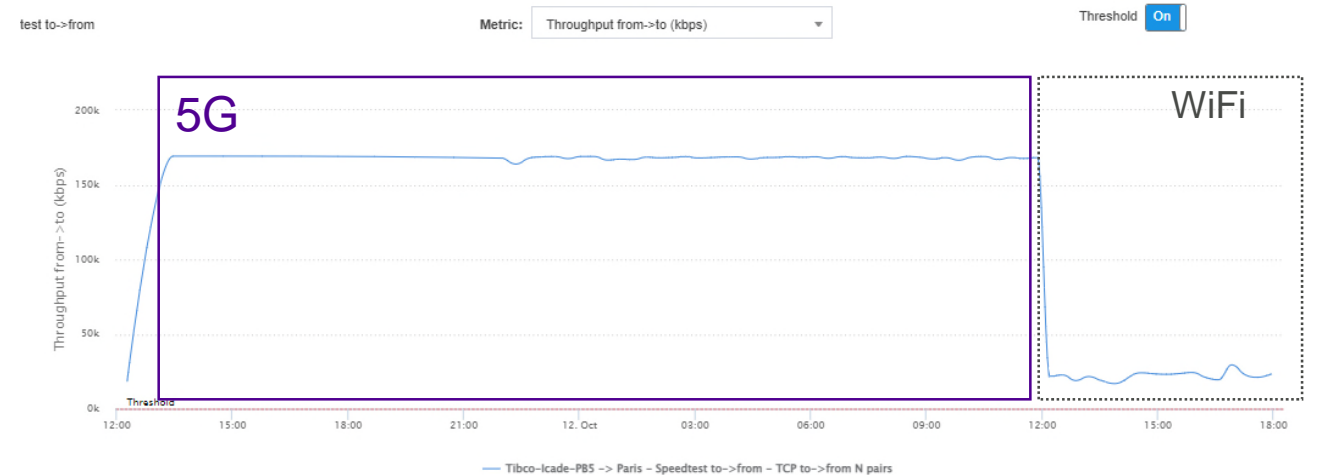
Airspan Airspot 7621



Much better latency at ~10ms (RTT=20ms)



Better stability with much lower packet loss



Much better throughput x5 compared to WiFi

5G Use Cases Tested: Telepresence Robot



- Telepresence robot
- Mobile visioconferencing
- Co-working space visit
- Remote collaboration
- Remote Welcome desk
- Teleworking

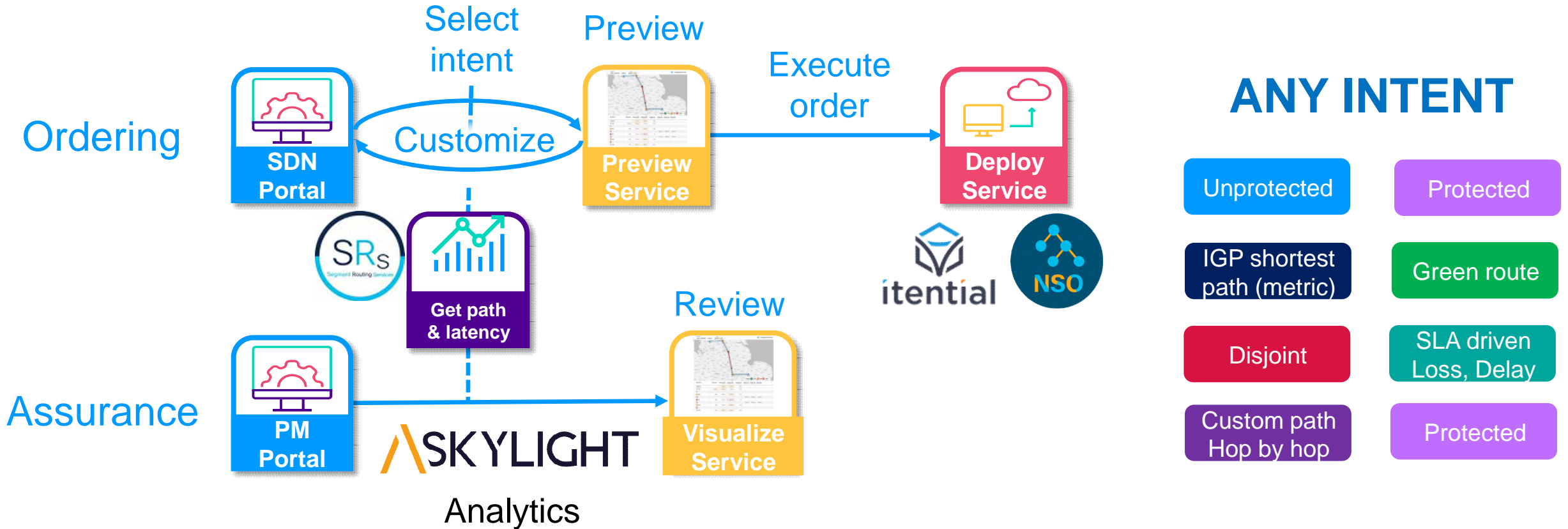


Key Takeaways From the Indoor P5G MVP

- Need a reliable E2E ecosystem to build Private 5G network
- **Instrumental involvement of Accedian providing end-to-end visibility including application & devices**
 - Significant effort required to integrate and troubleshoot several 5G techno partners
 - Tools & data monitoring are essential pieces to integrate devices, introduce new use cases
- 5G lab activities with Icade still live in La Défense
 - Currently exploring Immersive Experience leveraging AR/VR & Video devices



Intent Based Network – Rethink Network Usage



New way of consuming network resources to be evaluated based on these Intent-Based Network enabled by Skylight and Cisco NSO

colt

Thank you

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